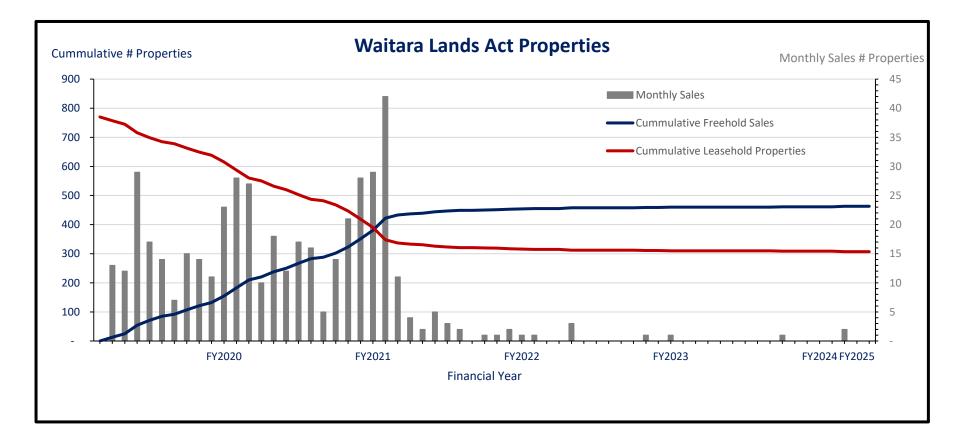
# Waitara Lands Act Quarterly Report

30 September 2024

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# Graph of Freehold & Leasehold – Quantity Remaining



# Distributions up to 30 September 2024

	Hapu Land Fund	Taranaki Regional Council (River Funds)	Waitara Perpetual Community Fund	Reimburse NPDC expenses	Annual Net Distribution
Actual Accumulated Income 17 March 2019	1,632,146	2,540,439	1,008,455	0	5,181,040
Actual Interim Freeholds 2019/20 – 2022/23	17,584,424	16,358,349	17,584,424	793,302	52,320,500
Actual Interim Leasehold 2019/20 – 2022/23	1,317,679	845,907	1,229,666	0	3,393,252
Actual Interim Freeholds Distributed in 2023/24 Financial Year	114,551	231,102	114,551	17,795	478,000
Actual Leaseholds Distributed on 15 August 2023	327,417	221,597	325,647	0	874,661
Actual Interim Freeholds Distributed in 2024/25 Financial Year	44,324	88,647	44,324	7,705	185,000
Actual Leaseholds Distributed on 28 August 2024	319,172	222,984	319,172	0	861,327
WLA-00 Available balance to transfer	107,500	215,000	107,500	(1,000)	429,000
NPDC-00 Available balance to transfer	90,373	63,045	91,141	0	244,559
Total Balance	21,537,586	20,787,071	20,824,879	817,802	63,967,339

Refer to appendix for breakdown per financial year.

## Distributions Commentary up to 30 September 2024

An initial distribution of Accumulated Income totalling \$5.18m was made in March 2019.

In the 2019/20 financial year an Interim distribution of Freehold income of \$14.06m was distributed (\$7.27 million was made in November 2019, \$6.34 million in April 2020).

In the 2020/21 financial year an Interim distribution for Freehold income of \$21.9m (\$6.43m in July 2020, \$6.42m in December 2020 \$4.68m in February 2021 and a further \$4.37m in April 2021) and \$1.47m of 2019/20 Leasehold income distributed July 2020.

In the 2021/22 financial year an Interim distribution for Freehold income of \$14.8m (\$11.42 in July 2021, \$1.8m in October 2021, \$1.55m in February 2022 and \$318k in April 2022) and \$1.12m of 2020/21 Leasehold income distributed July 2021.

In the 2022/23 financial year an interim distribution for Freehold income of \$1.3m (\$537k in July 2022 and \$720k in November 2022) and \$807k of 2021/22 Leasehold income distributed in July 2022.

During the 2023/24 financial year there's been an interim distribution for Freehold income of \$0.5m (\$478k in August 2023) and \$875k of 2022/23 Leasehold income distributed in August 2023.

During the 2024/25 financial year there's been an interim distribution for Freehold income of \$185k in August 2024 and \$861k of 2023/24 Leasehold income distributed in August 2024. As at 30 September 2024 there is \$245k available for Leasehold income and \$429k for Freehold income.

# Forecast distributions

The distribution calculation included in LTP 2024-34, for the period 1 July 2024 - 30 June 2034 is based on freehold and leasehold income assuming a 1% take up per year

		Forecast YE 30 June 2026	Forecast YE 30 June 2027
Hapū Land Fund	697,365	725,125	763,929
Taranaki Regional Council (River Funds)	333,520	353,770	384,282
Waitara Perpetual Community Fund	697,365	725,125	763,929
Annual Net Distribution	1,728,249	1,804,019	1,912,139

# Lease summary

Waitara Lease Portfolio	
As at 30 September 2024	
Annual invoiced rental	\$1,173,669
Lease Arrears	
6 Months	\$46,242
12 Months	\$73,811
24 Months And Older	\$120,481
Total	\$240,534
Average Rental	\$3,786
Current Leases	293
Expired Leases ( being renewed)	17
Number of Leases	310
Leases expiring within 6 Months	1
Lease Summary	
Expired Leases ( being renewed) Number of Leases	

### Debtors arrears

Arrears 24 Months and Older:

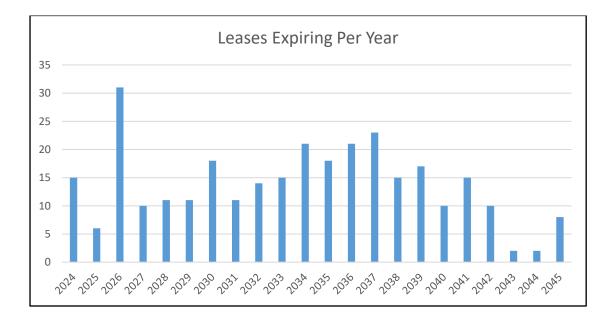
DESCRIPTION	NUMBER	AMOUNT
On payment plan	2	\$25,909
Other - Mortgagee Sale	1	\$4,178
Engaging with Council - not on a payment plan	2	\$46,392
Not engaging with Council - not on a payment plan	3	\$44,002
TOTAL	8	\$120,481

## Lease Expiration

Expired Leases as at 30 September 2024:

DESCRIPTION	NUMBER
With solicitor to sign	7
Signed and lodged with LINZ for registration	6
Not engaging with Council	4
TOTAL	17

Future expiration of leases per year -



## Sales of Leases

Lease Transfers July 2024 - September 2024:

DESCRIPTION	NUMBER
Residential transfers - open market sales	6
Residential transfers - estate transfer to family via Will	2
Residential transfers – mortgagee sales	0
Commercial transfers - open market sales	0
TOTAL	8

# Freeholding summary

Freeholding Applications July 2024 - September 2024:

DESCRIPTION	NUMBER	
Residential applications		2
Commercial applications		1
Industrial applications		0
TOTAL		3

Freeholding Purchases July 2024 - September 2024:

DESCRIPTION	NUMBER
Residential sales	2
Commercial sales	0
Industrial sales	0
TOTAL	2

# Hapū Land Fund (TKTM) Forecast

Money in the Hapū Land Fund must be applied only to-

(a) carrying out the following actions for the benefit of the Waitara hapū in relation to land in or adjacent to Waitara:

(i) the purchase of land or interests in land:

(ii) the development of land:

(iii) the management of interests in land; and

(b) reimbursing the Council for purchases made under section 51; and

(c) paying the costs incurred by Te Kōwhatu Tū Moana in administering the Hapū Land Fund.

Te Kōwhatu Tū Moana has the following functions in the administration of the Hapū Land Fund:

(a) to determine the amounts and purposes of distributions from the Hapū Land Fund; and

(b) to make recommendations to the Council concerning the Council's investment policy for the Hapū Land Fund (including recommendations about addressing the matters specified in section 105 of the Local Government Act 2002 for the purposes of section 50(1)(a)).

	Hapū Land Fund	Interest Income	Expenses	Cumulative Closing HLF balance
Actual 2018.19	1,632,146	6,077	0	1,638,223
Actual 2019.20	7,528,174*	14,289	(250,000)	8,930,686
Actual 2020.21	9,309,512*	5,463	0	18,245,661
Actual 2021.22	1,797,982*	112,191	(250,000)	19,905,834
Actual 2022.23	708,404*	264,105	(4,048,500)	16,902,768
Actual 2023.24	363,495*	1,319,903	0	18,586,166
Actual 2024.25	197,873	251,983	0	19,036,021
Forecast (Revised) YE 30 Jun 2025	697,365	664,825	0	20,398,211

\*Includes income prior to 30 June with balance transferred in July.

Current Westpac bank account balance = \$18,838,149 Term Deposits = Nil Current liability to be distributed from WLA = \$107,500 Leasehold income to be distributed from NPDC in July 2025 =\$90,373

Total available funds = \$19,036,021

# Waitara Perpetual Community Fund (WPCF) Forecast

Money in the Waitara Perpetual Community Fund must be applied only to-

(a) the operation of the scheme of annual releases; and

(b) paying the following costs of the Board:

(i) costs incurred in operating the scheme:

(ii) the costs of the Board under clause 11 of Schedule 2.

The Waitara Perpetual Community Fund must be established and administered for the purpose of benefiting the Waitara community or any part of the Waitara community by the scheme of annual releases under sections 47 to 49.

The forecast release rule is based on the following formula:

80% of prior year release plus inflation +

20% of prior year opening balance multiplied by 3% plus inflation

\* Includes income prior to 30 June with balance transferred in July.

	WPCF Income	Gain/ (Loss) on investment	Interest income	Expenses	distributions	Cumulative Closing WPCF balance
Actual 2018.19	1,008,455	0	0	0	0	1,008,455
Actual 2019.20	7,449,501*	0	45,397	0	0	8,503,353
Actual 2020.21	9,303,512*	408,653	55,160	(32,741)	0	18,237,886
Actual 2021.22	1,794,698*	(1,739,088)	1,190	(3,320)	O <sup>#</sup>	18,291,366
Actual 2022.23	706,633*	1,349,052	15,030	(11,330)	(167,460)##	20,183,292
Actual 2023.24	363,495*	1,811,425	39,390	(23,139)	(258,925)	22,115,538
Actual 2024.25	198,641	867,487	11,231	(3,123)	0	23,189,774
Forecast (Revised) YE 30 Jun 2025	697,365	959,929		0	327,828	24,519,240

#\*\* Includes \$59,138 Approved FY22 Release for Waitara Marine Park.

## Includes \$1,200 distributed to NPDC for logo design.

Current Westpac bank account balance = \$881,409\*Invested \$825k into Mercer 9/10/24 Current Mercer balance \$22,112,848 (See table below) Current liability to be distributed from WLA = \$107,500 Leasehold income to be distributed from NPDC in July 2025 = \$91,141 Less payroll/other expenses to be reimbursed to NPDC \$(3,123) Less grant expenses to be reimbursed to NPDC \$Nil (expected March 2025)

#### Total available funds = \$23,189,774

WPCF - Mercer	As at 30 September 2024			
	Mercer Balanced Portfolio	Mercer Growth Portfolio	Total	
Initial investment - Opening balance	4,200,000	4,200,000	8,400,000	
Subsequent Investments	5,552,977	5,462,342	11,015,318	
Drawdown	0	0	0	
Realised/unrealised gain or (loss)	1,163,110	1,534,420	2,697,530	
Closing WPCF Balance per Mercer	10,916,087	11,196,761	22,112,848	

# Appendix

#### Accumulated Income

Accumulated income refers to income derived from the Waitara Endowment Land before the commencement of the Act on 17 March 2019.

	Waitara Harbour	Other Waitara Endowment
Net income @17 March 2019	5,363,384	191,436
Less debtors outstanding*	(21,280)	(0)
Interest earned	60,146	0
Accumulated income	5,402,250	191,436

The distribution calculations for Accumulated Income\* are as follows:

- Hapū Land Fund (HLF) = One third of all Accumulated income less Hapū costs.
- Taranaki Regional Council (TRC) = Half of Waitara Harbour Accumulated income less TRC costs.
- Waitara Perpetual Community Fund (WPCF) = Remaining balance less Historical Council costs.

	Waitara Harbour	Other Waitara Endowment	Historical costs	Distribution @ 30 Sep	Previous Distributions	Available Distributions @30 Sep
HLF	1,800,750	63,812	(123,856)	1,740,706	(1,739,704)	1,002
TRC	2,701,125	N/A	-	2,701,125	(2,700,891)	234
WPCF	900,375	127,624	-	1,027,999	(1,026,229)	1,770
	5,402,250	191,436	(123,856)	5,469,830*	(5,466,824)	3,007

\*Note. As at 30 September 2024 the debtors balance is \$21,280 this has not been included in the Accumulated Income distribution calculation as it is not yet available for distribution.

#### Future Income

Future income refers to income derived from the Waitara Endowment Land after the commencement of the Act on 17 March 2019.

The distribution calculation for Future Income are as follows:

- Taranaki Regional Council (TRC) = Half of 3206 (formerly Waitara Harbour).
- NPDC Council = Half of 3206 (formerly Waitara Harbour) plus all 3201, 3202, 3203 (formerly Borough and Portfolio land). Split in equal shares:
  - $\circ$  Hapū Land Fund (HLF) = Half of NPDC Council share.
  - Waitara Perpetual Community Fund (WPCF) = Half of NPDC Council share.

Leasehold income

	Subpart 1	Subparts 2-5	Total @ 30 Sep
Income FY19	352,087	198,185	550,272
Income FY20	1,077,500	697,345	1,774,845
Income FY21	770,221	555,970	1,326,191
Income FY22	536,643	423,326	959,970
Income FY23	570,537	425,618	996,155
Income FY24	600,463	423,443	1,023,906
Income FY25	132,839	114,614	247,453
Less debtors	(187,851)	(73,598)	(261,450)
Less expenses FY19*	(309,435)	(19,966)	(329,401)
Less expenses FY20*	(417,925)	(7,573)	(425,498)
Less expenses FY21*	(328,621)	(4,090)	(332,711)
Less expenses FY22*	(165,705)	(957)	(166,662)
Less expenses FY23*	(124,342)	(18,141)	(142,482)
Less expenses FY24*	(120,718)	(14,860)	(135,578)
Less expenses FY25*	(32,949)	(268)	(33,217)
	2,385,693	2,699,316	5,085,009

\*Note. Breakdown of expenditure is included in the appendix. The distribution calculation for Future Income are as follows:

	Subpart 1	Subparts 2-5	Total @ 30 Sep	Previous Distribution s	Available Distributions @ 30 Sep
HLF	596,423	1,349,658	1,946,081	(1,856,711)	89,371
TRC	1,192,847	-	1,192,847	(1,130,036)	62,811
WPCF	596,423	1,349,658	1,946,081	(1,856,711)	89,371
	2,385,693	2,699,316	5,085,009	(4,843,457)	241,552

As at 30 September 2024 there are 304 Leasehold properties that have not converted into Freehold.

#### Freehold income

	Subpart 1	Subparts 2-5	Total @ 30 Sep
Sales Income FY19	0	0	0
Sales Income FY20	12,639,000	7,857,500	20,496,500
Sales Income FY21	18,034,000	8,856,000	26,890,000
Sales Income FY22	2,467,000	1,747,000	4,214,000
Audit Adjustment*	90,000	150,000	240,000
Sales Income FY23	760,000	198,000	958,000
Sales Income FY24	185,000	0	185,000
Sales Income FY25	430,000	0	430,000
Less expenses FY19	(142,383)	N/A	(142,383)
Less expenses FY20	(348,918)	N/A	(348,918)
Less expenses FY21	(263,467)	N/A	(263,467)
Less expenses FY22	(34,277)	N/A	(34,277)
Less expenses FY23	(22,053)	N/A	(22,053)
Less expenses FY24	(7,705)	N/A	(7,705)
Less expenses FY25	1,000	N/A	1,000
	33,786,198	18,808,500	52,164,698

\* Audit Adjustments: 2021 Freehold sales distributed September 2021.

The distribution calculation for Future Income are as follows:

	Subpart 1	Subparts 2-5	Total @ 30 Sep	Previous Distributions	Available Distributions @ 30 Sep
HLF	8,446,549	9,404,250	17,850,799	(17,743,299)	107,500
TRC	16,893,099	-	16,893,099	(16,678,099)	215,000
WPCF	8,446,549	9,404,250	17,850,799	(17,743,299)	107,500
NPDC reimburse expenses	(817,802)	-	(817,802)	(818,802)	(1,000)
	32,968,395	18,808,500	51,776,895	(52,983,500)	429,000

# Expenditure analysis

Subpart 1 2,714 671 49,280 17,382 139,654 26 87,067	Subpart 2-5 17,077	2,714 671 66,357 17,382
671 49,280 17,382 139,654 26	17,077	671 66,357
671 49,280 17,382 139,654 26	17,077	671 66,357
49,280 17,382 139,654 26	17,077	66,357
17,382 139,654 26	17,077	
139,654 26		17.382
26		1,002
		139,654
87,067		26
- ,	2,889	89,956
6,670		6,670
5,970		5,970
309,435	19,966	329,401
19,768	4,269	24,037
16,275		16,275
90,912		90,912
12,142	970	13,112
239,802	2,334	242,136
20,593		20,593
18,433		18,433
417,925	7,573	425,498
46.816		46,816
		15,050
		10
	3.160	24,927
		12,514
		233,395
		0
		0
328,621	4,090	332,711
11 800		11,800
		8,150
		319
515		515
12,554	957	13,511
	557	132,883
165,705	957	166,662
	17 1 40	27.005
	17,149	37,005 7,375
	309,435 19,768 16,275 90,912 12,142 239,802 20,593 18,433 417,925 46,816 15,050 10 21,767 11,584 233,395 328,621 11,800 8,150 319 12,554 132,883	309,435 19,966   19,768 4,269   16,275 90,912   90,912 970   239,802 2,334   20,593 2334   20,593 3   18,433 930   46,816 15,050   10 3   21,767 3,160   11,584 930   233,395 930   328,621 4,090   11,800 8,150   319 319   12,554 957   132,883 957   19,855 17,149

Bank Fees			
Survey Fees			
Property rates	8,354	991	9,345
NPDC Staff hours	88,758		88,758
SUBTOTAL 2022-23	124,342	18,141	142,482
1 July 2023 – 30 June 2024			
Legal Fees	13,306	13,483	26,788
Valuation Fees	18,103	0	18,103
Bank Fees	0	0	0
Professional Fees	1,679	0	1,679
Property rates	10,728	1,377	12,105
NPDC Staff hours	76,903	0	76,903
SUBTOTAL 2023-24	120,718	14,860	135,578
1 July 2024 – 30 June 2025			
Legal Fees	10,346	0	10,346
Valuation Fees	0	0	0
Professional Fees	0	0	0
Property rates	5,698	268	5,965
NPDC staff hours	16,905	0	16,905
SUBTOTAL 2024.25	32,949	268	33,217
Total Leasehold expenses	1,499,695	65,854	1,565,549

Freehold Expenses	Subpart 1	Subpart 2-5	
1 July 2018 – 30 June 2019			
Legal fees	8,823		8,823
Valuation fees	133,560		133,560
SUBTOTAL 2018-19	142,383	0	142,383
1 July 2019 – 30 June 2020			
Legal fees	102,331		102,331
Valuation fees	195,400		195,400
NPDC Staff hours	51,187		51,187
SUBTOTAL 2019-20	348,918	0	348,918
1 July 2020 – 30 June 2021			
Legal fees	145,584		145,584
Valuation fees	84,455		84,455
Survey fees	3,100		3,100
Professional fees	35,068		35,068
Valuation Recovered	(4,740)		(4,740)
SUBTOTAL 2020-21	263,467	0	263,467
1 July 2021 – 30 June 2022			
Legal Fees	17,492		17,492
Valuation fees	10,700		10,700
Survey fees	(121)		(121)

Professional fees	16,165		16,165
Valuation Recovery	(9,960)		(9,960)
SUBTOTAL 2021-22	34,277		34,277
1 July 2022 – 30 June 2023			
Legal Fees	7,877		7,877
Valuation fees	6,728		6,728
Survey fees			
Professional fees	12,448		12,448
Valuation Recovery	(5,000)		(5,000)
SUBTOTAL 2022-23	22,053		22,053
1 July 2023 – 30 June 2024			
Legal Fees	5,782		5,782
Valuation fees	5,125		5,125
Survey fees	0		0
Professional fees	2,398		2,398
Valuation Recovery	(5,600)		(5,600)
SUBTOTAL 2023-24	7,705		7,705
1 July 2024 – 30 June 2025			
Legal Fees	0	0	0
Valuation Fees	1,600	0	1,600
Survey Fees	0	0	0
Professional Fees	0	0	0
Valuation Recovery	(2,600)	0	(2,600)
SUBTOTAL 2024-25	(1,000)	0	(1,000)
Total Freehold expenses	817,802	0	817,802

# Distributions up to 30 September 2024

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	Hapu Land Fund	Taranaki Regional Council (River Funds)	Waitara Perpetual Community Fund	Reimburse NPDC expenses	Annual Net Distribution
Actual Accumulated Income 17 March 2019	1,632,146	2,540,439	1,008,455	0	5,181,040
Actual Interim Freeholds Distributed in 2019/20 Financial Year	4,671,606	4,300,713	4,671,606	423,575	14,067,500
Actual Interim Freeholds Distributed in 2020/21 Financial Year	7,551,441	6,531,880	7,551,441	265,238	21,900,000
Actual Leaseholds Distributed in 22 July 2020	562,499	425,357	483,826	0	1,471,682
Actual Interim Freeholds Distributed in 2021/22 Financial Year	4,840,430	5,263,861	4,840,430	151,153	15,095,875
Actual Leaseholds Distributed in 22 July 2021	438,879	243,208	432,823	0	1,114,910
Actual Interim Freeholds Distributed in 2022/23 Financial Year	520,947	261,895	520,947	**(46,664)	1,257,125
Actual Leaseholds Distributed in 29 July 2022	316,301	177,342	313,017	0	806,660
Actual Interim Freeholds Distributed in 2023/24 Financial Year	114,551	231,102	114,551	17,795	478,000

Actual Leaseholds Distributed in 15 August 2023	327,417	221,597	325,647	0	874,661
Actual Interim Freeholds Distributed in 2024/25 Financial Year	44,324	88,647	44,324	7,705	185,000
Actual Leaseholds Distributed on 28 August 2024	319,172	222,984	319,172	0	861,327
WLA-00 Available balance to transfer	107,500	215,000	107,500	(1,000)	429,000
NPDC-00 Available balance to transfer*	90,373	63,045	91,141	0	244,559
Total Balance	21,537,586	20,787,071	20,824,879	817,802	63,967,339

\*Note: This relates to Leasehold income that will be distributed once a year.

\*\*Note: NPDC over reimbursed NPDC expenses relating to the end of December 2021 quarter. In July 2022 the \$46,664 shows NPDC transferring funds back to the Waitara Lands Operating Bank Account.